Payment Reform Recommendation

Redesign Workgroup for Waivers Serving Adults with Intellectual and Developmental Disabilities

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January 26, 2015



Fee for Service (FFS)

- Current reimbursement methodology for all waiver services
- Distinct services that are reimbursed separately
- Services reimbursed according to a fee (rate) schedule
- Rewards quantity, not quality or value

FFS Example

Service provider delivers 1 hour of Job Development



Job Development Fee Schedule: \$12.80 for 15 Minutes



Service provider reimbursed \$51.20

Managed Fee for Service (MFFS)

- Distinct services that are reimbursed separately
- Most services reimbursed according to a fee (rate) schedule
- Initiatives to manage utilization/cost and improve quality
- Use a variety of reimbursement methodologies
 - Supplemental/enhanced payments for performance outcomes or quality measures
- Encourages and rewards efficiencies

MFFS Example

Service provider delivers 1 hour of Job Development



Job Development Fee Schedule: \$12.80 for 15 Minutes



Service provider reimbursed \$51.20

Supplemental/ Enhanced Payment Examples Integrated, competitive employment identified as an outcome measure



Person obtains integrated, competitive employment



Job Development provider receives an outcome payment

Participant satisfaction benchmarks are established



Job Development provider's participant satisfaction results exceed the benchmark



Job Development provider receives a quality payment

Capitated Managed Care

- Services provided/obtained by a Managed Care Organization (MCO)
 - > Provider enrollment is likely restricted
- MCOs are reimbursed a negotiated fee to provide all qualified services
 - > Per Member, Per Month (PMPM)
 - > Submit encounter data for all qualified services
 - > May also receive performance incentives

Capitated Managed Care Example

MCO Contract

• Outlines qualified services, performance and quality expectations, reimbursement, etc.

Service Provision

- Provides or arranges all qualified services
- •Submits encounter data claims for all qualified services

Reimbursement

- •MCO receives same PMPM fee for every member
- Must meet quality and performance measures in the contract

Capitated Managed Care Example

MCO provides or arranges all qualified services and is paid the same PMPM fee

Member A:

300 hrs. Personal Care40 hrs. Homemaker18 days Spec. Hab.36 trips Transportation15 hrs. Respite

Member B:

20 hours Job Coaching 6 hrs. Homemaker

Provider Risk

Managed Fee for Service Capitated Managed Care

Fee for Service

Draft Recommendation

 The workgroup recommends the Department investigate opportunities to incentivize and reward performance and quality outcomes of waiver services.

Questions or Concerns?



Contact Information

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Thank You!